

0:07

Jack? It's not possible. It's not

0:10

probable. Where's Elizabeth?

0:15

She's safe, just like I promised.

0:17

She's all set to marry Norrington just like she promised and you get to die for it

0:21

just like

0:22

you promised, so we're all men of our word really. Except for Elizabeth, who is in fact a

0:27

woman.

[Lesson #1 Enter into the negotiation confident, even if you are not in a position of power.]

0:32

Shut up, you're next. You don't want to be doing that, mate.

0:40

No I really think I do.

0:49

It's your funeral. Why don't I want to be doing it?

0:53

Well, because the HMS Dauntless, pride of the

0:57

Royal Navy is floating just

1:01

offshore, waiting for you.

1:09

Just hear me out, mate. You order your men to row out to

1:13

the Dauntless, they do what they do best, Bob is your Uncle,

1:16

Fanny's your aunt, there you are with two ships.

1:19

The makings of your very own fleet.

[Lesson #2 Treat the other party with respect, they will be more than willing to listen to you]

1:27

Of course,

1:28

you'll take the grandest as your flagship and who's to argue, but

1:33

what if the Pearl named me captain?

1:36

I'll sail under your colors, give you 10% of me plunder, and you get to introduce yourself

1:40

as Commodore Barbossa. Savvy?

[Lesson #3 Don't be afraid to concede; you don't have to win every small battle.]

1:50

I suppose in exchange, you want me not to kill the whelp? Nononono by all means

1:54

kill the whelp, just not yet.

1:59

Wait to lift the curse until the opportune

2:15

moment.

[Lesson #4 – Negotiating in the pirate culture; pirates are only concerned with personal gain; understand what is and isn't acceptable]

2:18

For instance, after you've killed Norrington's

2:20

men

2:22

every last one.

2:36

You've been planning this from the beginning; ever since you learned my name. Yeah.

[Lesson #5 Define your goal, have a plan to achieve it]

2:48

I want 50% of your plunder.

2:49

15. 40. 25 and I'll buy you the hat,

2:55

a really big one, Commodore.

3:02

We have an accord.

[Lesson #6 Always use a contract; you may find yourself being double crossed...]

3:10

All hand to the votes.

3:13

Apologies. You get yours.

[Lesson #7 Don't linger after a deal is closed; you may risk undoing all your hard work]

3:20

Gents.

3:22

Take a walk.